Strategic Crossroads for Counties: How to Decide What Technology Platforms to Use for HIE with Contracted Providers

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San Mateo County Health Services
Behavioral Health and Recovery Services (BHRS)
San Mateo BHRS System Description

- Vendor – Netsmart Technologies
- Over 800 Users –
  - 75% mental health programs,
  - 25% substance abuse programs
- Mental Health programs – 55% of services provided by CBO’s, 45% by County clinics
- Substance Abuse programs – 100% of treatment provided by CBO’s. County provides assessment, linkage and QM.
Pre-EHR BHRS Landscape

- Separate MH and AOD County Departments until they merged into BHRS in FY 09-10
- Both MH and AOD programs used proprietary County created and supported applications.
- MH software had a billing and State reporting focus
- AOD software focused on ASI assessment tracking as well as episode open/close. Little billing information tracked.
Environmental Factors Affecting Implementation

- Planning for MH EHR started in 2002.
- Flow of MHSA dollars got the project off the ground
- Funding for AOD implementation mandated by County Board of Supervisors
- 42 CFR Part 2
- Meaningful Use –
  - MH was pre-Meaningful Use
  - AOD was post-Meaningful Use
MH Implementation

- County mental health programs went live 7/2010 with full EHR
  - registration, episodes, State reporting, financials, billing, document scanning, eRx, progress notes, treatment plans, assessments
- Use of County EHR by mental health CBO’s **not** required
AOD Implementation

- All substance abuse programs went live in 7/2012 with limited record
  - registration, episodes, State reporting, ASI assessment, service entry, financials and reports
- Use of County EHR by substance abuse programs required
Why not require use of EHR by MH?

- Many CBO’s had their own EHR’s
- Cost of licenses
- Policy: CBO’s that use our EHR are required to use our forms and documentation standards. We will not create separate set of forms for CBO’s.
- Most of large CBO’s use County EHR to open/close episodes, complete CSI, review client chart. Services submitted by flat file.
- Small CBO’s still submit information on paper.
Why require use of EHR by AOD?

- EHR implementation goal for substance abuse - increase technical capacity of contracted CBO’s – especially for billing.
- BHRS needed more information about our clients served in CBO’s County programs.
Project Planning

- Workflows – Analyst assigned to gather workflows from each agency
- Technical capacity – Analyst assigned to evaluate technical capacity at each agency.
- Original plan for agencies to use full EHR scaled back to focus on “practice management” functions
- Re-worked project plan to include incentives for agencies to enhance adoption of EHR
Incentives offered

- One time technical assistance grants
  - Recommendations made for each agency based on technical evaluation
  - $5000 limit per agency
  - County made hardware purchases on behalf of agencies to get best prices
  - Worked with TechSoup.com for software purchases
- Training for “computer-shy” staff
  (www.gcflearnfree.org )
Incentives offered (continued)

- Agencies partnered with County to plan
- Staggered go live in order to provide on site support for each agency
- County paid licenses for EHR
- On-going user group and technical support
What did it get us?

- Electronic process for authorizing county clients
- Lots of goodwill from the agencies
- Much more information available to agencies about their own programs.
- More complete view of client treatment for BHRS AOD staff
- More complete information about clients available to County BHRS Access Points as well as County Hospital Emergency Services
What do MH and AOD contractors input?

- AOD contractors and larger MH contractors input
  - Services submitted via flat files.
  - Open/close episodes
  - State-mandated reporting (CSI, CalOMS)
  - Diagnoses and dates for consents, assessments and treatment plans
  - Gather and update financial information
- Remaining contractors submit info via paper
What do MH and AOD contractors get back?

- AOD contractors and larger MH contractors get back
  - MH Access to full MH chart
  - AOD Access to full chart for their program
  - Caseload and documentation due reports
  - Financial and Services reports
Results from AOD Post Implementation Survey

- Provider Involvement
- Impact on agency practices
- What worked well?
- What could have been better?
- Looking ahead
Challenges

- Agencies commonly contract with more than one County. Requirements are difficult for CBO’s to keep up with.
- Workflows around staff turnover – closing accounts, credentialing new staff and obtaining VPN accounts
- Clinical documentation – More agencies want to use EHR for progress notes and treatment plans.
- 42 CFR Part 2
Contrast to MH Agencies

- Optional MH EHR impacts care coordination
  - MH contractors without EHR access cannot view full chart
  - County MH programs do not have full chart for clients treated by contracted CBO’s. FSP programs run by agencies is biggest impact.
Challenges for County – Contractor Health Information Exchange

- Supporting EHR’s is expensive – labor, training, hardware and software
- Meeting Meaningful Use requirements is a San Mateo priority right now
- Data exchange (beyond billing) using national standards is still evolving for San Mateo’s EHR
- San Francisco Bay Area doesn’t have a working HIE
- Behavioral Health often left out of regional HIE planning because of privacy issues
The Silver Lining?

- Meeting Meaningful Use requires ability to exchange CCD’s. Possible avenue for data sharing with agencies.
Conclusions…

- Good idea to require use of EHR for AOD programs? YES

- Will we require use of County EHR for MH contractors? Haven’t decided yet – but requiring use of County or MU certified EHR is inevitable.
  - If we do, how will we fund the project and on-going maintenance?
  - If we don’t, how do we get treatment teams access to full client charts?
Questions?
Contact Information

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