Edgewood Center for Children and Families

Behavioral Health Integration
Overview

Agenda

1. FQHC Partnership
2. Private Program Models
   • Funding Models
   • Business Models
3. Key Learnings
Overview

FQHC Partnership

1. FQHC Selection *(Mission Neighborhood Health Center)*

2. BH Consultation

3. Pediatric Health Consultation

4. Finances
Private Program Models
Program Models

1. Hospital Diversion (*Residential Treatment*)
2. Partial Hospitalization (*Day Treatment*)
3. Intensive Outpatient Program (*After School Program*)
4. Outpatient Services
Capacity Issues

1. Intake
2. Psychiatry and Nursing
3. Clinical Services
4. Administrative Systems
Program Components

1. Assessment
2. Milieu and Group Treatment
3. Family Treatment
4. Therapy and Medication Management
5. Case Management / Provider Consultation
Business Model

1. Documentation
2. Step-down design
3. Continuum of care design
4. Partial Hospitalization Program
5. Intensive Outpatient Program
6. Milieu mixing
1. Rate setting and Rate negotiation
2. Authorizations and Utilization Management
3. AR and Collections
4. Health insurance relationships
5. Referral Relationships - Marketing
Key Learnings

1. Expect slow periods
2. Diversify funding – private and public
3. Intake rushes and churn of clients
4. Nonstop Marketing
5. Staff attitude
Q and A

Participant Questions